



Office of the City Manager

CONSENT CALENDAR
June 4, 2024

To: Honorable Mayor and Members of the City Council
From: Dee Williams-Ridley, City Manager
Submitted by: Terrance Davis, Director, Public Works
Subject: Authorize Purchase Order with National Auto Fleet Group for Twenty Ford Police Interceptor Utility (K8A) AWD Vehicles

RECOMMENDATION

Adopt a Resolution satisfying the requirements of City Charter Article XI Section 67.2 allowing the City to participate in Sourcewell contract bid procedures and authorizing the City Manager to execute a purchase order for twenty (20) Ford Police Interceptor Utility (K8A) AWD vehicles with the National Auto Fleet Group in an amount not to exceed \$1,269,808.20.

FISCAL IMPACTS OF RECOMMENDATION

The purchase of twenty (20) Ford Police Interceptor Utility (K8A) AWD vehicles will not exceed \$1,269,808.20 and includes CA tire fees, delivery to City of Berkeley, and sales tax. Funding for the purchase of these vehicles is available in the FY 2024 Budget Fund for Equipment Replacement.

CURRENT SITUATION AND ITS EFFECTS

This purchase will replace twenty existing vehicles that have exceeded the end of their useful life. The replacement vehicles are needed by the City's Police Department Patrol Division in their work to provide public safety services in Berkeley. The twenty vehicles being replaced are primarily gas model sedans from 2014 or earlier. There have been multiple years of delay in the delivery of police vehicles from the manufacturer.

This purchase will support the City's Strategic Plan Goal of creating a resilient, safe, connected, and prepared City.

BACKGROUND

City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City utilizes pricing obtained by another entity through a competitive process.

Throughout the year, the Department of Public Works purchases vehicles and equipment for the City's operating departments. These are paid for through the

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Equipment Replacement Fund. If a purchase will exceed \$25,000, the Department of Finance, General Services Division solicits bids or “piggybacks” off competitively bid contracts to ensure the City’s departments receive the best pricing.

The City of Berkeley is a no-cost member of Sourcewell (formerly National Joint Powers Alliance (NJPA)), a municipal contracting agency operation under the legislative authority of Minnesota Statue 123A.21. Sourcewell allows participating municipal agencies to leverage the benefits of cooperative purchasing and reduces procurement costs. Sourcewell serves all educational, government, and non-profit agencies nationwide, and offers cooperatively contracted products, equipment, and service opportunities to government entities throughout the U.S.

All Sourcewell contracts have been competitively solicited nationwide. On July 28, 2021, Sourcewell released Request for Proposal No. 091521 for automobiles, sport utility vehicles, vans, and light trucks with related equipment and accessories. The solicitation was released for approximately fifty days and thirteen proposals were submitted and received. Upon review, the Sourcewell proposal evaluation committee selected 72 Hour, LLC dba National Auto Fleet Group as the best most responsive proposer to meet the specifications thusly awarding Contract No. 091521-NAF.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

Public Works Equipment Maintenance endeavors to procure the most fuel-efficient vehicles and equipment that are suitable for the required tasks. Equipment Maintenance also researches the feasibility and availability of fully electric vehicles and hybrid-electric powertrains to support the City’s transition away from fossil fuels towards an all-electric fleet, where technically feasible.

At present, the Police Department is working to replace all patrol vehicles that reach the end of their useful life with hybrid vehicles. All twenty vehicles will be powered by a 3.3L V6 Direct-Injection Hybrid System, which supports the Police Department’s goal of replacing its entire patrol fleet with hybrid vehicles.

RATIONALE FOR RECOMMENDATION

Police patrol vehicles are overdue for replacement and with the long manufacturing time of over a year, they need to be purchased as soon as Equipment Maintenance has the opportunity. The order boards for Ford opened in March and the City has provided a letter of intent to National Auto Fleet Group. A purchase order is needed to secure the vehicles for the City. Ordering through a cooperative purchasing agreement ensures that the City is receiving the most competitive pricing.

ALTERNATIVE ACTIONS CONSIDERED

None. Listed vehicles have reached the end of their useful life.

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CONTACT PERSON

Greg Ellington, Superintendent, Public Works Maintenance, (510) 981-6469
Joy Brown, Operations Manager, (510) 981-6629

Attachment:

1: Resolution: Purchase Order: National Auto Fleet Group for Twenty Ford Police
Interceptor Utility (K8A) AWD

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: NATIONAL AUTO FLEET GROUP FOR TWENTY FORD
POLICE INTERCEPTOR UTILITY (K8A) AWD

WHEREAS, twenty Ford Police Interceptor Utility are needed by the City Police Department in their work to provide public safety services in Berkeley; and

WHEREAS, twenty police vehicles being replaced have reached the end of their useful life; and

WHEREAS, City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City uses pricing obtained by another entity through a competitive bid process; and

WHEREAS, vehicles must be replaced based upon a reasonable schedule that allows city employees to efficiently and effectively carry out their duties; and

WHEREAS, on October 21, 2016 Sourcewell released Request for Proposal No. 091521 for Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories. The solicitation was released for approximately forty-nine days and thirteen proposals were submitted. Upon their review Sourcewell selected National Auto Fleet Group as the best most responsive proposer to meet the specifications, thusly awarding Contract No. 091521-NAF; and

WHEREAS, Sourcewell contract bid procedures satisfy the procurement requirements of the City of Berkeley; and

WHEREAS, funds in the amount of \$1,269,808.20 will be appropriated as part of the Second Annual Appropriations Ordinance in the FY 2024 Equipment Replacement Fund 671.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a purchase order for twenty Ford Police Interceptor Utility (K8A) AWD with the National Auto Fleet Group in an amount not to exceed \$1,269,808.20.