



Office of the City Manager

ACTION CALENDAR

September 9, 2025

To: Honorable Mayor and Members of the City Council
From: Paul Buddenhagen, City Manager
Submitted by: Jen Louis, Chief of Police
Subject: Contract: Flock Safety for Condor Fixed Surveillance Cameras

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to execute a contract and any amendments with Flock Safety to provide Condor fixed surveillance cameras and services for an initial four-year term, in an amount not to exceed \$310,000, with an option to extend the contract for one additional three-year term, for a total contract amount not to exceed \$600,000.

FISCAL IMPACTS OF RECOMMENDATION

Funding for this contract is available in the General Fund allocation to Public Works previously designated for surveillance cameras. The initial four-year contract term will be funded in an amount not to exceed \$310,000. Should the option to extend be exercised, the total contract amount for the full seven-year period will not exceed \$600,000.

CURRENT SITUATION AND ITS EFFECTS

On July 22, 2025, the City Council accepted the Surveillance Acquisition Report for the Flock Safety Condor video cameras and re-affirmed the associated Use Policies. This action completed the requirements of the Surveillance Technology Ordinance (STO) and authorized the Police Department to proceed with implementation. With the Council-requested changes to these policies now scheduled for issuance, this contract is the final administrative step required to deploy the camera system. Executing this contract will allow the City to install and operate the fixed surveillance cameras to enhance public safety and support criminal investigations.

BACKGROUND

The City Council has on multiple occasions directed staff to deploy a network of fixed surveillance cameras to deter crime and provide investigative support. The initial vendor

was unable to proceed due to significant technical and logistical challenges related to power supply and right-of-way access.

On March 18, 2025, Council approved a transition to Flock Safety, whose solar-powered Condor cameras overcome the previous installation barriers. On July 22, 2025, Council formally accepted the Surveillance Acquisition Report for the Flock technology. Flock Safety's services are available through a competitively bid cooperative purchasing agreement with the NASPO consortium, which satisfies the City's competitive procurement requirements and ensures fair pricing.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

Transitioning to solar-powered cameras will reduce the carbon footprint of this project.

RATIONALE FOR RECOMMENDATION

Authorizing this contract allows the City to implement the Council-approved fixed surveillance camera program efficiently. Flock Safety's technology meets the City's operational needs, integrates with the existing Automated License Plate Reader (ALPR) network, and adheres to the strict privacy and data security safeguards outlined in the Surveillance Acquisition Report and departmental policies. The contract terms are consistent with the fiscal planning for this project and provide a long-term solution for this public safety initiative.

In line with Council's direction on July 22nd, 2025 "to approve contracts that are in full compliance with Berkeley City Law", the proposed Master Services Agreement with Flock has been amended to incorporate revisions from the City Attorney's Office, including to Sections 4.3 and 5.3:

4.3 Anonymized Data. Flock shall have the right to collect, analyze, and anonymize Customer Data and Customer Generated Data in order to create Anonymized Data. Customer hereby grants Flock a limited, non-exclusive, worldwide, perpetual, royalty-free right to use Anonymized Data to improve and enhance the Flock Services and for other development, diagnostic or corrective purposes for other Flock offerings. Parties understand that the aforementioned license is required for continuity of Services. Flock does not own and shall not use, sell, or share Anonymized Data except as provided herein or as authorized in writing by Customer.

5.3 Disclosure of Footage. Subject to and during the Retention Period, Flock may access, use, preserve and/or disclose the Footage to law enforcement authorities, government officials, and/or third parties, if legally required to do so (e.g., by court order). Flock shall not otherwise share or disclose any Footage to any third party without the written consent of Customer. If Flock receives a legal request or demand (including subpoenas, court orders, or other legal process) seeking access to Footage or other Customer Data, Flock shall, to the extent legally permitted, promptly notify Customer of such request and obtain the written consent of Customer prior to disclosing any such Footage or Customer Data.

ALTERNATIVE ACTIONS CONSIDERED

Staff considered continuing with other products; however, technical challenges have rendered this alternative unworkable.

CONTACT PERSON

Jen Louis, Chief of Police, (510) 981-5700

ATTACHMENTS

1. Resolution

RESOLUTION NO. XX,XXX-N.S.

CONTRACT: FLOCK SAFETY FOR CONDOR FIXED SURVEILLANCE CAMERAS

WHEREAS, the City Council has authorized the implementation of an External Fixed Video Surveillance Camera program to enhance public safety, deter crime, and support criminal investigations; and

WHEREAS, technical challenges prevented the previously selected vendor from implementing the program; and

WHEREAS, on March 18, 2025, the City Council authorized a transition to Flock Safety as the new vendor and, on July 22, 2025, accepted the Surveillance Acquisition Report for the Flock Safety Condor Video Cameras in accordance with Berkeley Municipal Code Chapter 2.99; and

WHEREAS, Flock Safety's services are available through a competitively bid NASPO consortium purchasing agreement, satisfying the City's requirements for competitive procurement; and

WHEREAS, funds are available in the General Fund for this purpose.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a contract and any amendments with Flock Safety to provide Condor fixed surveillance cameras and associated services. The contract will have an initial term of four years in an amount not to exceed \$310,000, with an option to extend for one additional three-year term, for a total contract amount not to exceed \$600,000.